

# AI IS COMING! AI IS COMING!

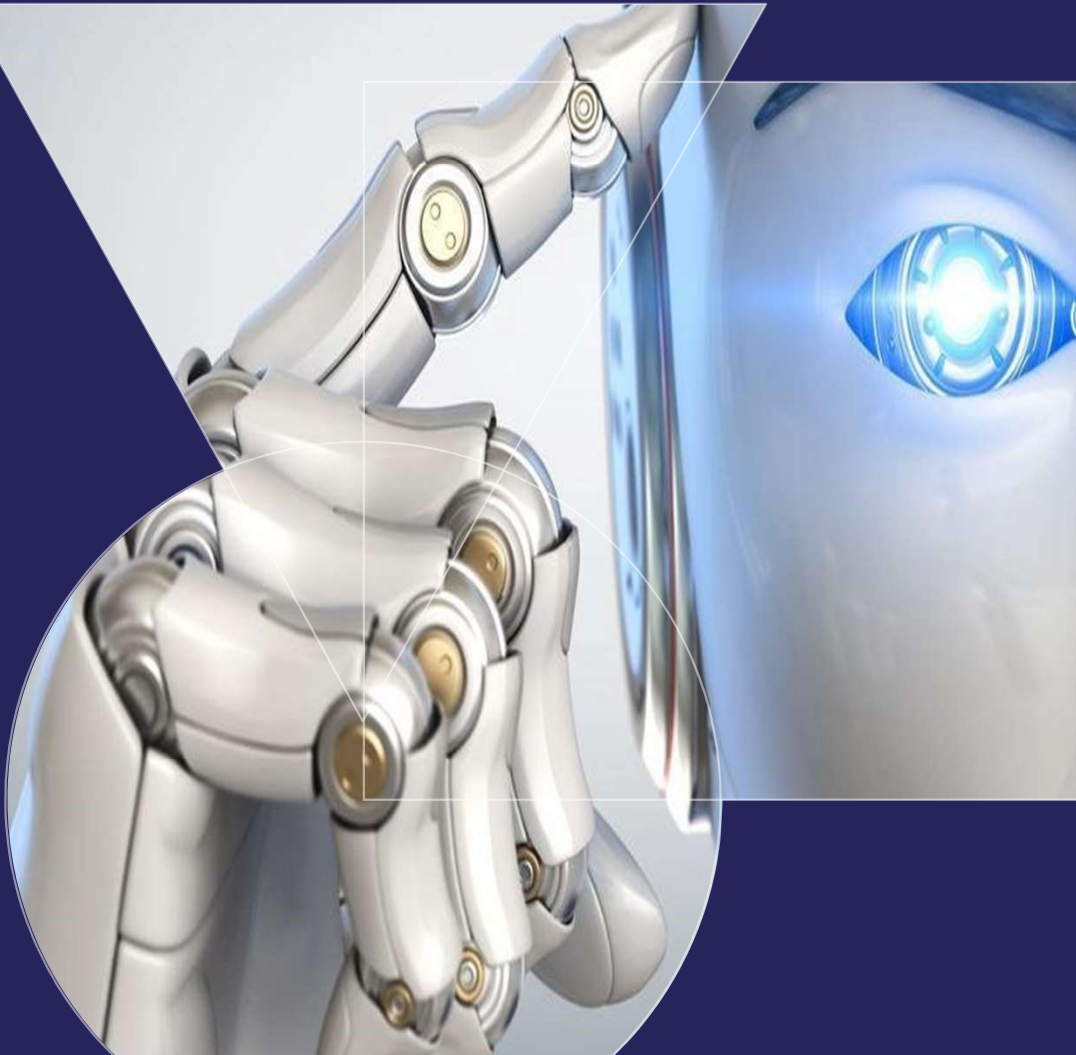
Don't fear the change, champion it!

OCTOBER 14, 2019



**Rich Weller**

MBA, PMP, Agile Certified,  
Project Certified



# WHAT THIS PRESENTATION IS

1. What is AI
2. What is Intelligent Automation
3. A Proven Transformation Approach
4. Industry Stats
5. 10 Key Lessons of Change Management
6. Your Next Steps





# WHAT IS AI – ARTIFICIAL INTELLIGENCE

Wikipedia

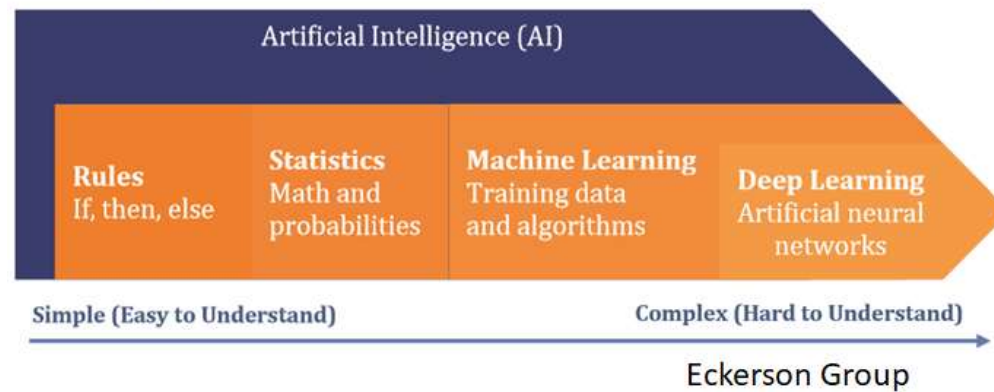
Used to describe machines (or computers) that mimic "cognitive" functions that humans associate with the human mind, such as "learning" and "problem solving"

ElementsOfAI.com

No officially agreed definition

# AI IS NOT ONE THING!

Figure 2. Evolution of AI: From Rules to Artificial Neural Networks



## INTELLIGENT AUTOMATION OPTIONS

RPA – Robotic Process Automation

Enterprise  
Project  
Management

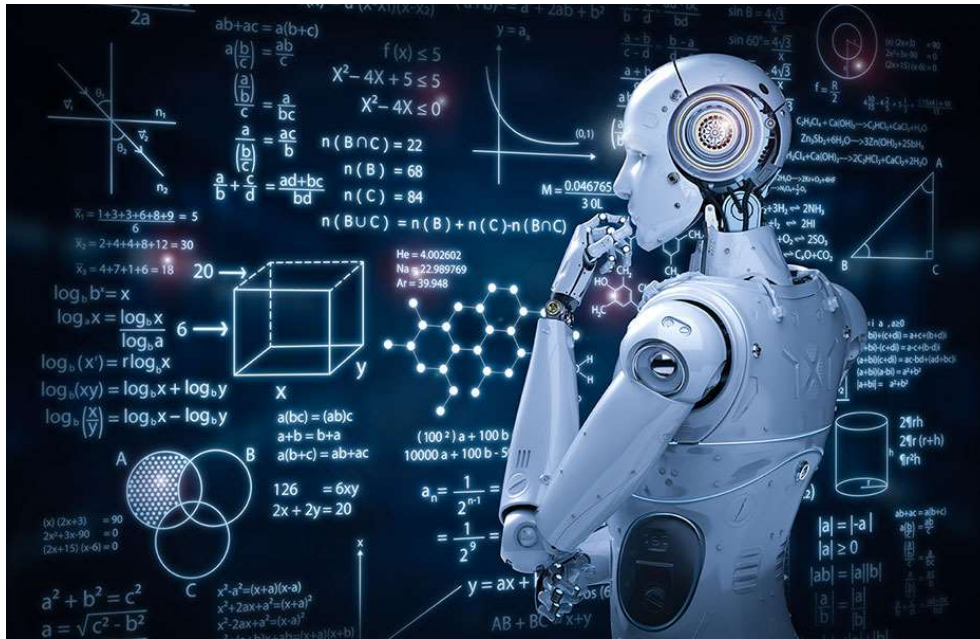
Dashboard

ML -  
Machine  
Learning

AI – Artificial  
Intelligence



# WHAT IS INTELLIGENT AUTOMATION



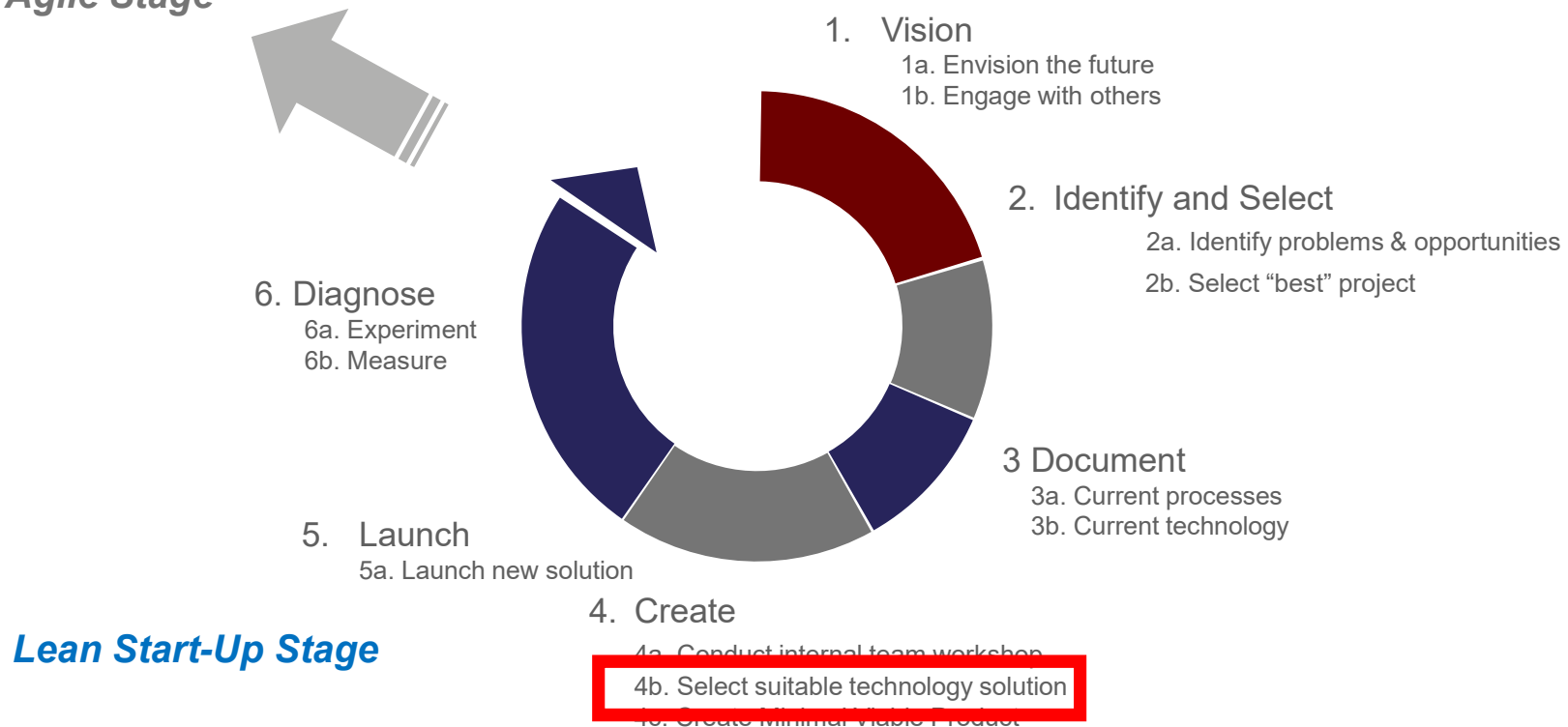
“Intelligent Automation is about leveraging technology to make improvements in processes and decision making.”

~Rich Weller

# MI-GSO|PCU3ED INTELLIGENT AUTOMATION APPROACH

*Scaled Agile Stage*

*Design Thinking Stage*



# INTELLIGENT AUTOMATION OPTIONS

RPA – Robotic Process Automation

Enterprise  
Project  
Management

Dashboard

ML -  
Machine  
Learning

AI – Artificial  
Intelligence

# INTELLIGENT AUTOMATION OPTIONS

RPA – Robotic Process Automation	Enterprise Project Management	Dashboard	ML - Machine Learning	AI – Artificial Intelligence
	<ul style="list-style-type: none"><li>- Project Online</li><li>- Planisware</li><li>- JIRA</li><li>- CA Agile</li><li>- Planview</li></ul>			



# INTELLIGENT AUTOMATION OPTIONS

## RPA – Robotic Process Automation

- RPA is an application of technology, governed by business logic and structured inputs, aimed at automating business processes.
- RPA is the technology that allows anyone today to configure computer software, or a “robot” to emulate and integrate the actions of a human interacting within digital systems to execute a business process.
- RPA is an emerging form of business process automation technology based on the notion of metaphorical software robots or artificial intelligence (AI) workers.

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“RPA is leveraging **Technology** to **Automate** a **Process**.”  
~Rich Weller

# INTELLIGENT AUTOMATION OPTIONS

## RPA – Robotic Process Automation

What is the total?

$$\begin{array}{r} 123 \\ 242 \\ 698 \\ + 216 \\ \hline \end{array}$$

?????

“RPA is leveraging Technology to Automate a Process.”  
~Rich Weller

# INTELLIGENT AUTOMATION OPTIONS

## RPA – Robotic Process Automation

### Formula

- Excel
- Project

“RPA is leveraging Technology to Automate a Process.”  
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# IFTTT – IF THIS THEN THAT


## A world that works for you

IFTTT is the free way to get all your apps and devices talking to each other. Not everything on the internet plays nice, so we're on a mission to build a more connected world.

Get started

or

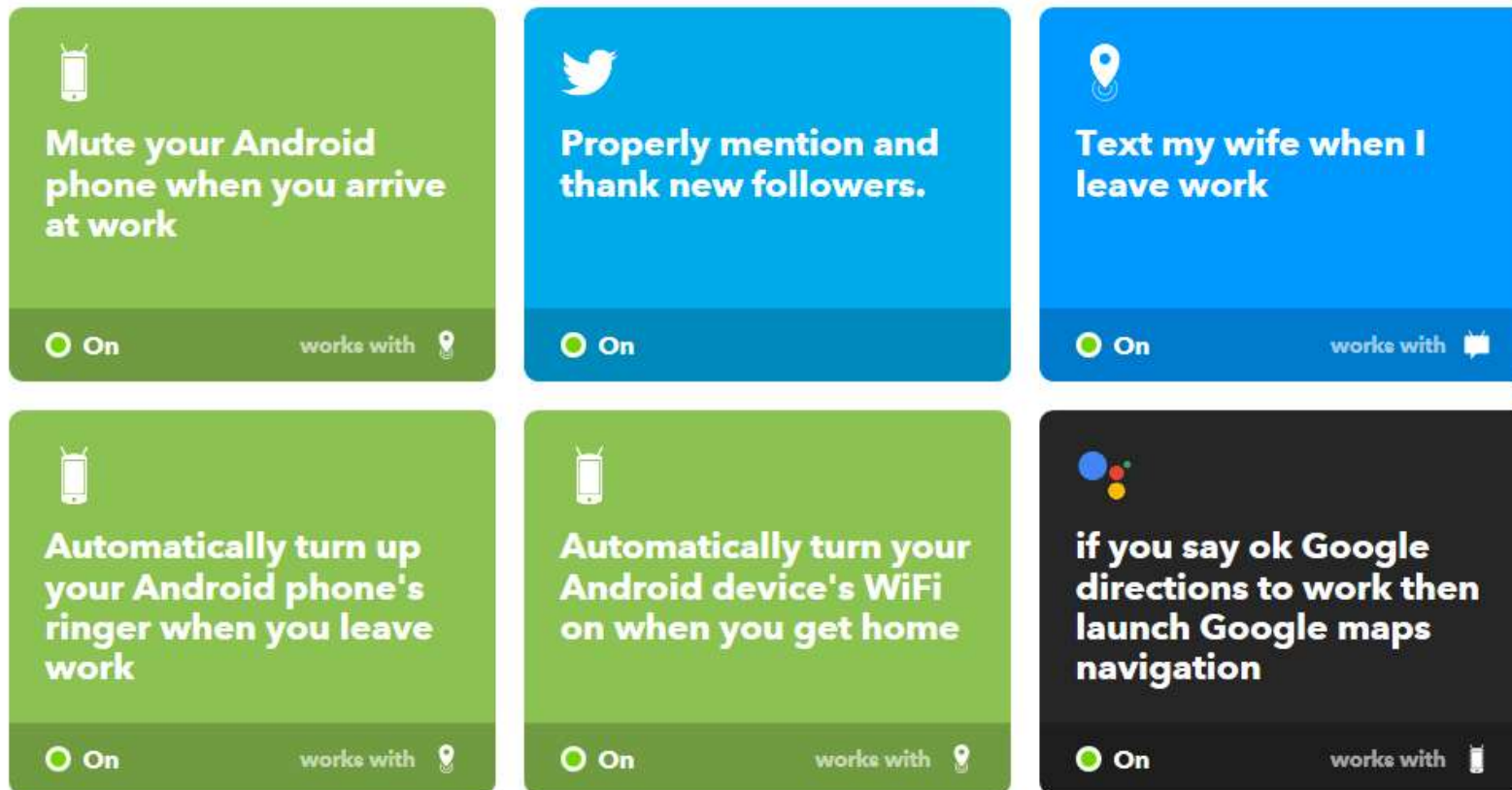
 Continue with Google

 Continue with Facebook





# IFTTT – IF THIS THEN THAT



Just a few of my "Applets"

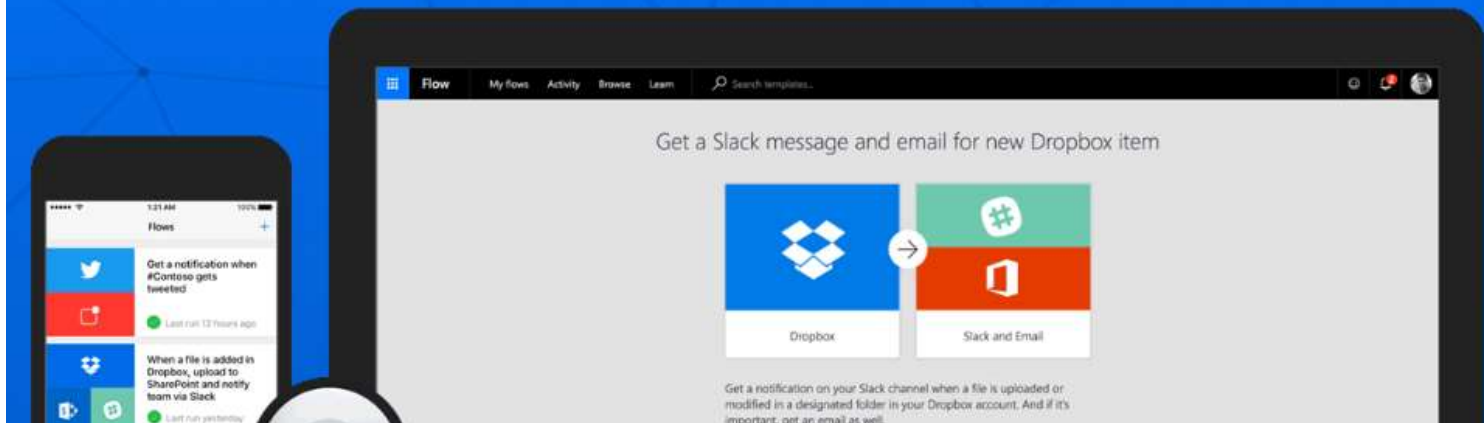
# MICROSOFT FLOW

## Work less, do more

Create automated workflows between your favorite apps and services to get notifications, synchronize files, collect data, and more

▶ See how it works

Find a template or connector to start with



# MICROSOFT FLOW

Just a  
few of my  
“Flows”

Home

Approvals

**My flows**

Templates

Connectors

Data

AI Builder (preview)

Solutions

Learn

New

Import






Search

Flows

My flows

Team flows

Business process flows

	Name	Modified	Type
	When an item in a SharePoint list is modified send a...	3 mo ago	Automated
	When a Wunderlist task is created copy it to ShareP...	3 mo ago	Automated
	When a new task is created in Wunderlist copy it to ...	5 mo ago	Automated
	When a task is completed	6 mo ago	Automated
	When an item is created	6 mo ago	Automated

## UPDATE MS PROJECT TASKS VIA A SMART PHONE



[https://youtu.be/iAvfG\\_-0hXA](https://youtu.be/iAvfG_-0hXA)

# INTELLIGENT AUTOMATION OPTIONS

## RPA – Robotic Process Automation

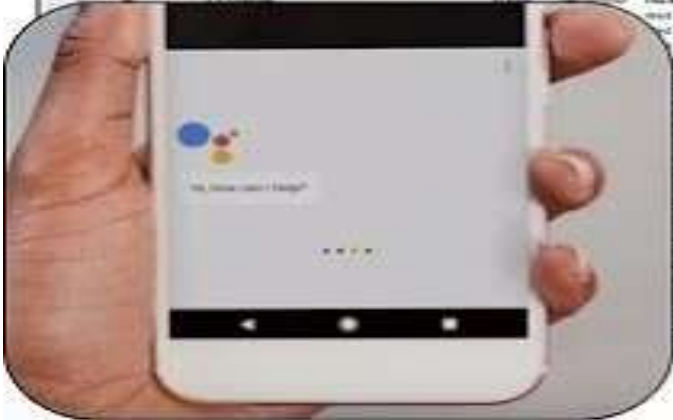
Formula	Pivot Table	Workflow
<ul style="list-style-type: none"><li>- Excel</li><li>- Project</li></ul>	<ul style="list-style-type: none"><li>- Excel</li></ul>	<ul style="list-style-type: none"><li>- IFTTT</li><li>- Flow</li><li>- SharePoint</li><li>- Nintex</li></ul>

“RPA is leveraging Technology to Automate a Process.”  
~**Rich Weller**

## ASSISTANT EXAMPLES

1. What's on my calendar today?
2. Add meeting to calendar
3. Create Tasks in Microsoft Project

CRE





## ASSISTANT EXAMPLES

1. What's on my calendar today?
2. Add meeting to calendar
3. Add Tasks to Microsoft Project
4. Provide project status

## PROJECT STATUS UPDATE FROM PROJECT ONLINE VIA ALEXA



[https://youtu.be/l4HCe\\_xklm8](https://youtu.be/l4HCe_xklm8)

# INTELLIGENT AUTOMATION OPTIONS

## RPA – Robotic Process Automation

Formula	Pivot Table	Workflow	Digital Assistants
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[HTTPS://ASSISTANT.GOOGLE.COM/EXPLORE?HL=EN](https://assistant.google.com/explore?hl=en)

Google Assistant Overview Get the Google Assistant What it can do News and resources

Your Actions

Arts & lifestyle

Business & finance

Communication & social

Education & reference

Food & drink

Games & fun

Health & fitness

Kids & family

Local

Movies, photos & TV

Music & audio

News & magazines

Productivity

# What can I do for you, Rich

Search over 1 million actions to try

Ok Google, turn off the coffee maker  
tp-link kasa

To discover thousands of concerts, just ask Citi Entertainment.

"Play my Summer Playlist"  
YouTube Music

About these suggestions ?

## You Might Like

Google Maps  
Navigate to places and get real time traffic updates

Navigate to the nearest gas station  
★ 4.6

View more

## HEY GOOGLE....

1. Talk to PMP Exam Prep
2. Talk to PMP FAQ
3. Talk to Project Quiz
4. Talk to SAFe FAQ

# INTELLIGENT AUTOMATION OPTIONS

## RPA – Robotic Process Automation

Formula	Pivot Table	Workflow	Digital Assistants	Bots	Data Wrangling
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# INTELLIGENT AUTOMATION OPTIONS

## RPA – Robotic Process Automation

Formula	Pivot Table	Workflow	Digital Assistants	Bots	Data Wrangling	Enterprise RPA
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# INTELLIGENT AUTOMATION OPTIONS

RPA – Robotic Process Automation							Enterprise Project Management	Dashboard
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<ul style="list-style-type: none"> <li>- Excel</li> <li>- Project</li> </ul>	<ul style="list-style-type: none"> <li>- Excel</li> </ul>	<ul style="list-style-type: none"> <li>- IFTTT</li> <li>- Flow</li> <li>- SharePoint</li> <li>- Nintex</li> </ul>	<ul style="list-style-type: none"> <li>- Google Assistant</li> <li>- Alexa</li> </ul>	<ul style="list-style-type: none"> <li>- Google Actions</li> <li>- AtBot</li> </ul>	<ul style="list-style-type: none"> <li>- VBA - Visual Basic</li> <li>- Access</li> <li>- Alteryx</li> </ul>	<ul style="list-style-type: none"> <li>- UI Path</li> <li>- Automation Anywhere</li> <li>- Blue Prism</li> </ul>	<ul style="list-style-type: none"> <li>- Project Online</li> <li>- Planisware</li> <li>- JIRA</li> <li>- CA Agile</li> <li>- Planview</li> </ul>	<ul style="list-style-type: none"> <li>- Power BI</li> <li>- QlikView</li> <li>- QlikSense</li> <li>- Tableau</li> </ul>

# INTELLIGENT AUTOMATION OPTIONS

Wikipedia:

Machine learning (ML) is the scientific study of algorithms and statistical models that computer systems use in order to perform a specific task effectively without using explicit instructions, **relying on patterns** and **inference** instead.

A subset of artificial intelligence.

Examples:

- Image Recognition
- Speech Recognition
- Email Filtering

Some Software Solutions:

[https://www.capterra.com/machine-learning-software/?utf8=%E2%9C%93&sort\\_options=Highest+Rated](https://www.capterra.com/machine-learning-software/?utf8=%E2%9C%93&sort_options=Highest+Rated)

ML -  
Machine  
Learning

# INTELLIGENT AUTOMATION OPTIONS

Wikipedia:

In computer science, artificial intelligence (AI), is **intelligence demonstrated by machines**, in contrast to the natural intelligence displayed by humans.

It is often used to describe machines (or computers) that mimic "cognitive" functions that humans associate with the human mind, such as "**learning**" and "**problem solving**".

Examples:

- Google's Search Algorithm
- Google Maps
- Product Recommendations

Other Examples:

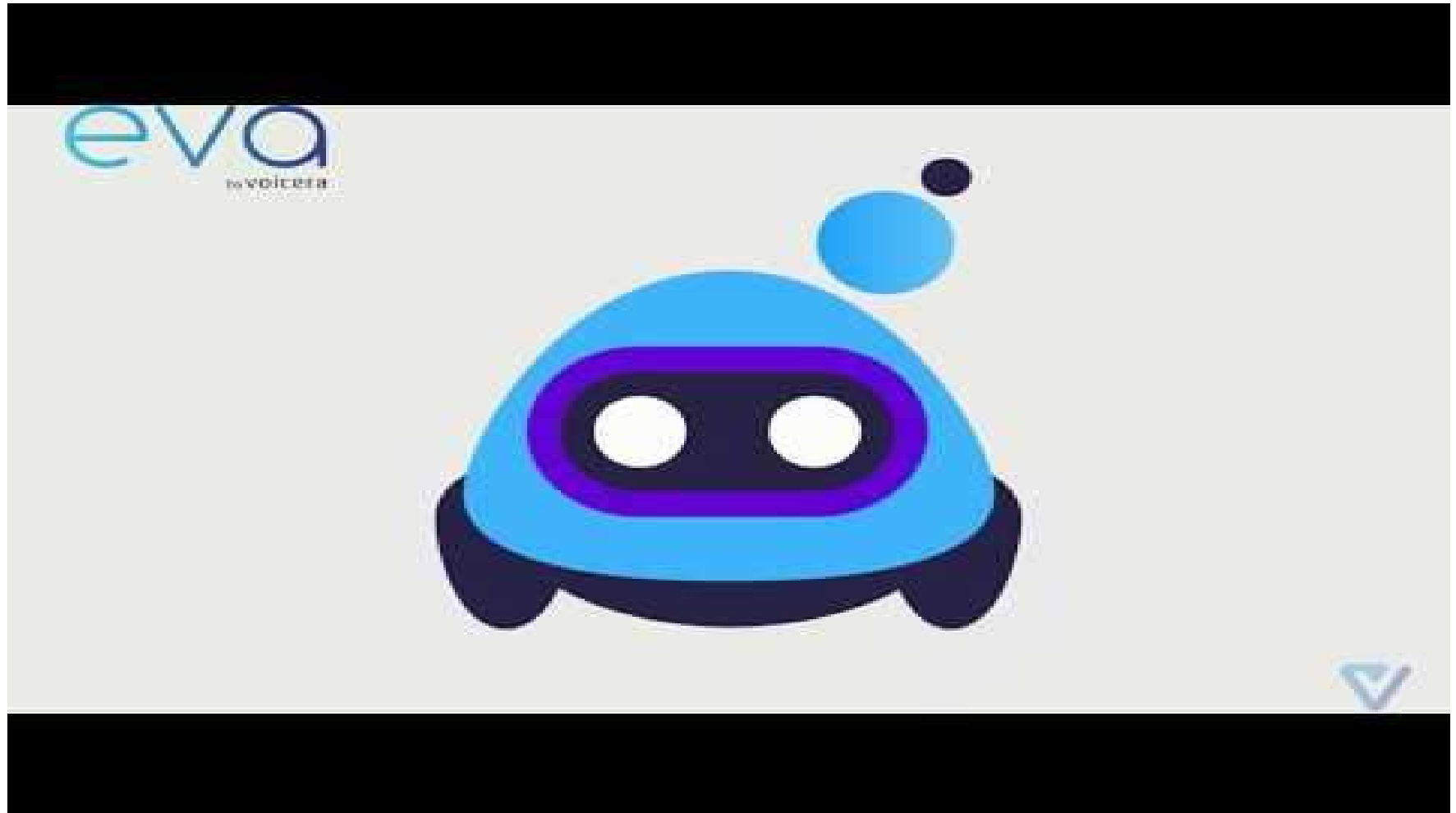
[https://medium.com/@the\\_manifest/16-examples-of-artificial-intelligence-ai-in-your-everyday-life-655b2e6a49de](https://medium.com/@the_manifest/16-examples-of-artificial-intelligence-ai-in-your-everyday-life-655b2e6a49de)

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[https://www.capterra.com/artificial-intelligence-software/?utf8=%E2%9C%93&sort\\_options=Highest+Rated](https://www.capterra.com/artificial-intelligence-software/?utf8=%E2%9C%93&sort_options=Highest+Rated)

AI – Artificial  
Intelligence

EVA



# INTELLIGENT AUTOMATION OPTIONS

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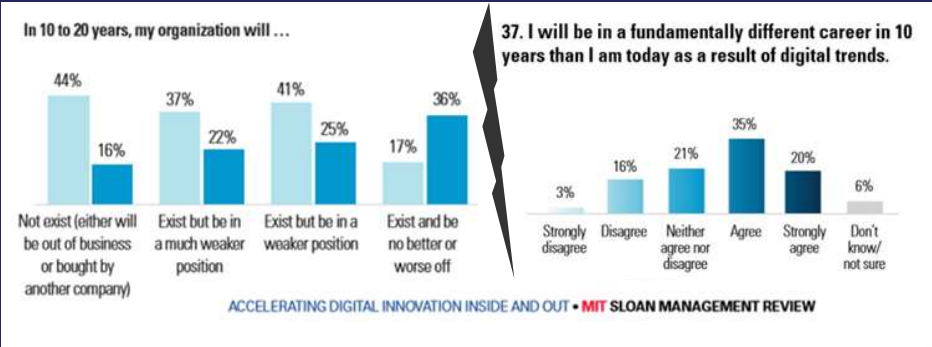
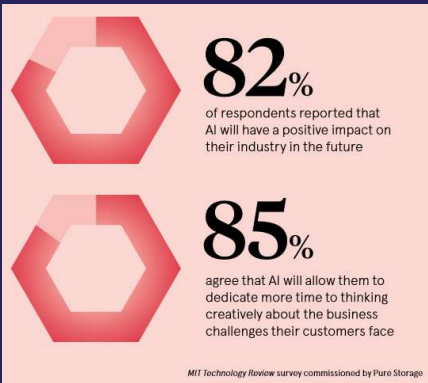
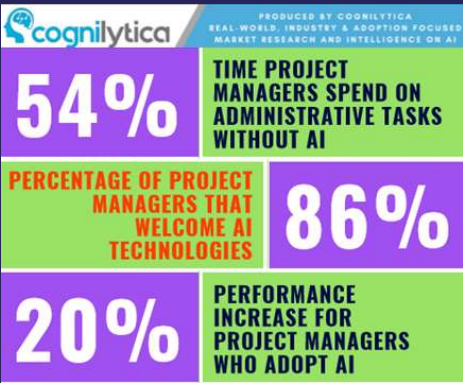
# INDUSTRY STATISTICS

**81% of project professionals** report their organizations are being impacted by AI technologies.

The Project Management Institute



- BETTER ON-TIME DELIVERY**  
AI Innovators report they delivered 61 percent of their projects on time, versus 47 percent for AI Laggards.
- SUPERIOR BENEFITS REALIZATION**  
AI Innovators report 69 percent of their projects realized 95 percent or more of their business benefits, compared to 53 percent of projects for AI Laggards.
- HIGHER ROI**  
AI Innovators report 64 percent of their projects met or exceeded their original ROI estimates, versus 52 percent of projects for AI Laggards.



I SKATE TO  
WHERE THE PUCK  
IS GOING TO BE,  
NOT WHERE IT  
HAS BEEN.

Wayne Gretzky





# 10 Key Lessons of Change Management

## How Business Leaders & Employees Perceived Changes Differently

### Business leader expects results

- What is the required investment?
- What is the return on this investment?
- When can the change be completed?
- How much improvement will be realized?
- How will this change impact our customers?



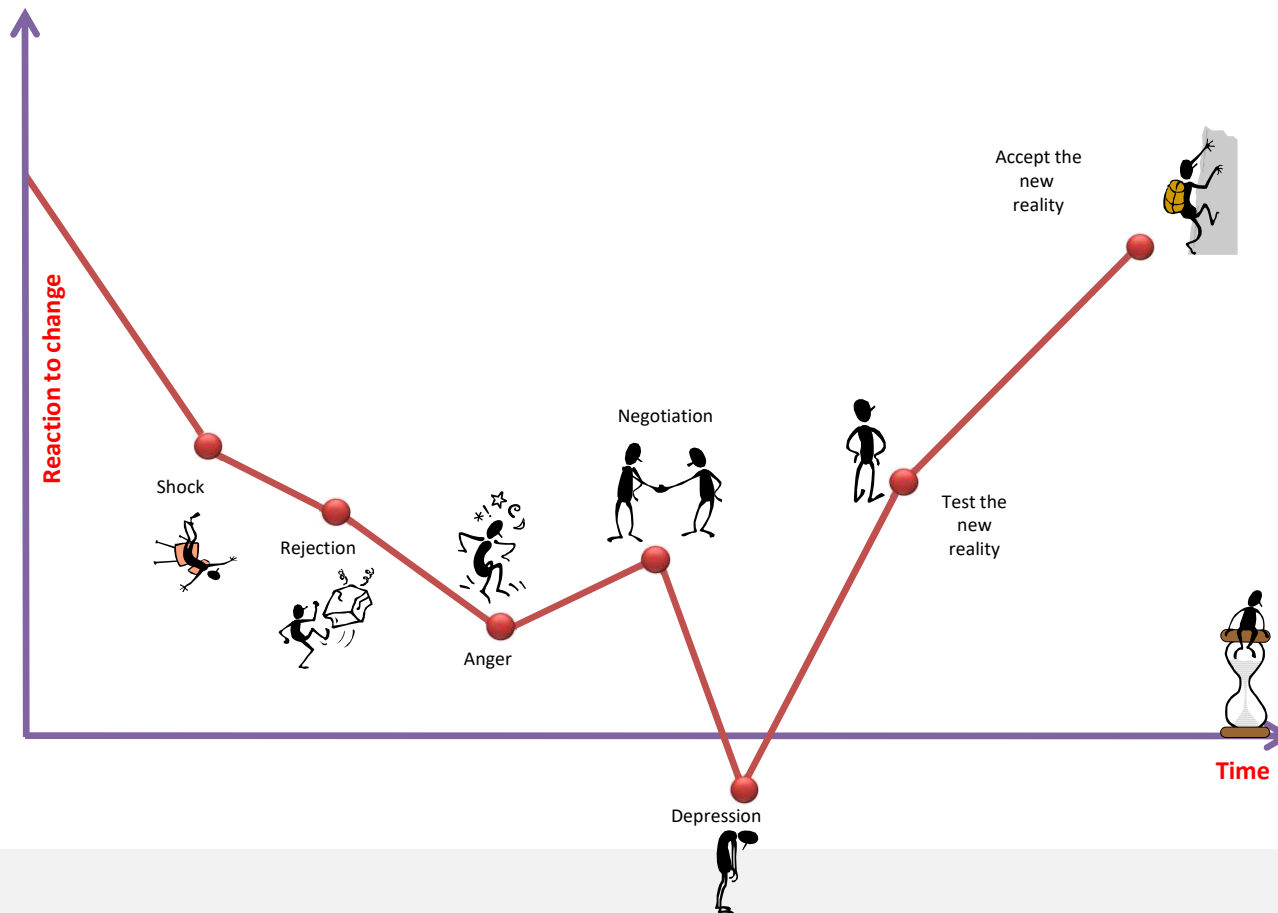
***High demand on  
Project Manager***

### Employees are threatened

- What will this change mean to me?
- Will I have a job?
- Will workload increase?
- Do I have the needed skills and knowledge to succeed in the new environment?

## Typical Change Journey

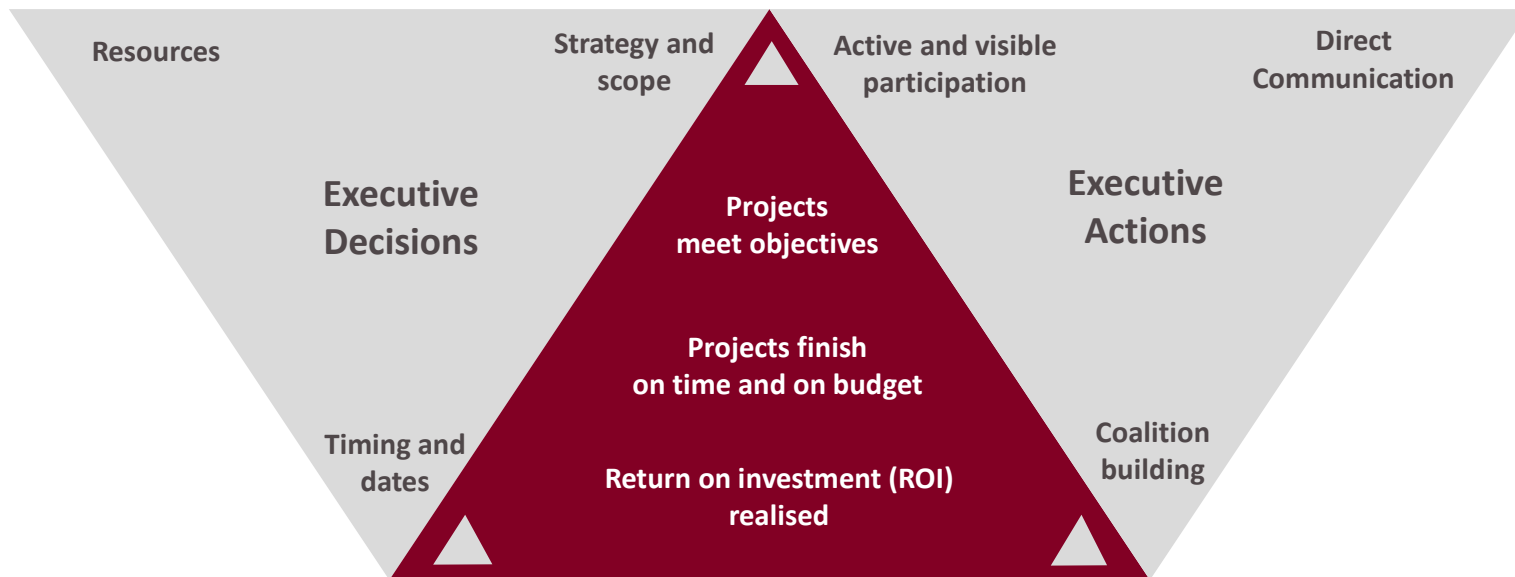
**We all react at a different pace & sometimes move back and forth on the journey!**



# Where does Change Management fit in a Project?

## 1. Leadership/Sponsorship

*Provides a clear path, guidance and governance*



## 2. Project Management

*Provides the structure for change*

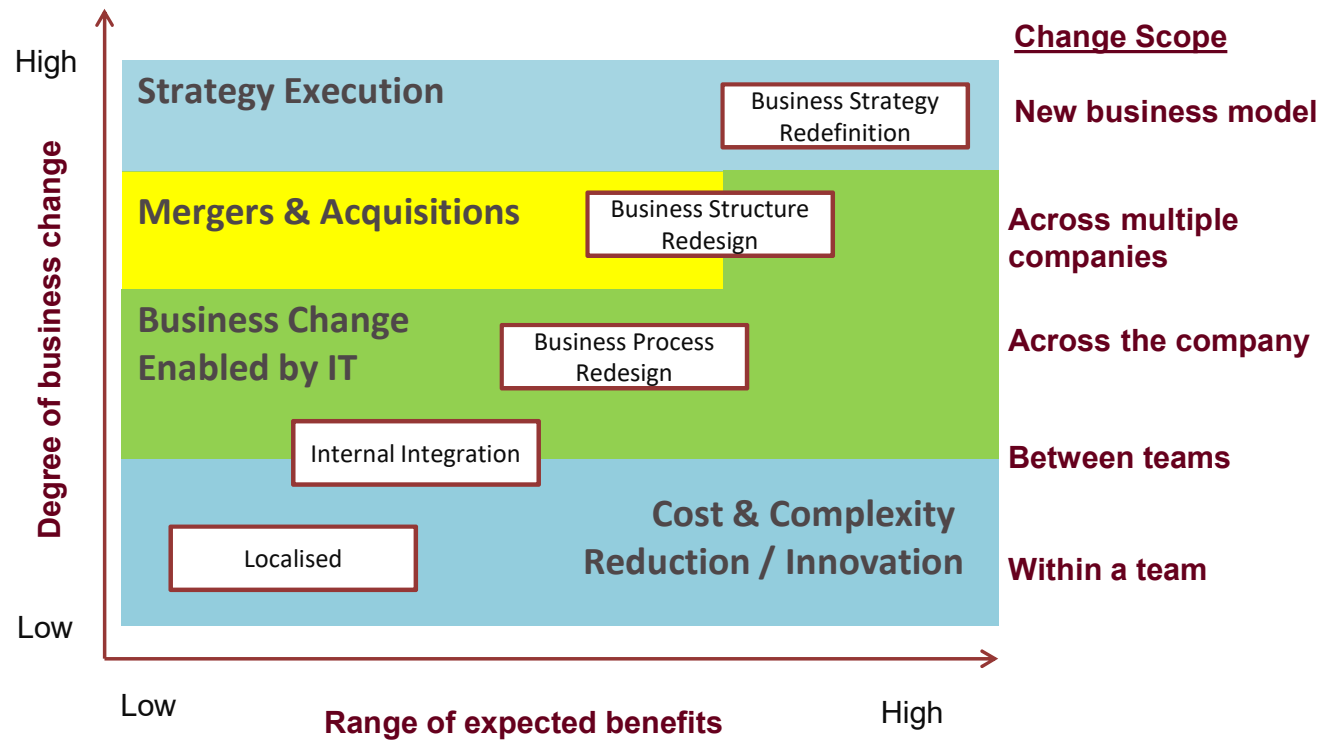
## 3. Change Management

*Enables the “people side” of change*

*Derived from Prosci © Project Change Triangle*

## #1 Figure out the Degree of Change

***Conduct an impact assessment or change characteristics assessment to understand the degree of change to be supported***



From N.Venkatraman, 1994

## #2 Decide on the Right Change Management Model

**PCUBED 8E**

### Change Delivery Model

Pcubed's overarching framework for delivering Change Management, drawing on a wide range of best practice methodologies.

8 E's	Pcubed Approach
Envision	Defining a compelling vision which is relevant for stakeholders
Engage	Involving stakeholders and change agents early
Excite	Securing commitment enthusiasm and ownership for change throughout the business
Execute	Running the change management plan and monitoring progress
Enable	Removing barriers/obstacles to change
Establish	Ensuring alignment of change to existing structures and processes
Evaluate	Assessing change success and ability to learn from the change journey
Embed	Establishing ownership of and accountability for on-going benefits realisation

**Prosci**  
Manage  
CHANGE, MAXIMIZE  
Performance

Market leading provider of Change Management methodology and training.

Widely recognised, with a clear process and rich supply of tools and techniques.

<b>A</b>	<b>AWARENESS</b> of the need for change
<b>D</b>	<b>DESIRE</b> to support the change
<b>K</b>	<b>KNOWLEDGE</b> of how to change
<b>A</b>	<b>ABILITY</b> to demonstrate skills & behaviors
<b>R</b>	<b>REINFORCEMENT</b> to make the change stick



**experiencepoint**

ExperienceChange (from the training provide ExperiencePoint) is a guided change simulation based on award-winning technology and facilitated by a certified Pcubed change practitioner.

The simulation incorporates a best-practice model for managing change.

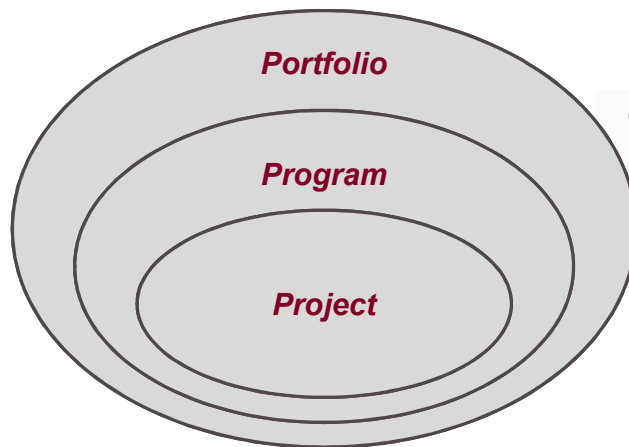


## #3 Be Clear How Change is Managed

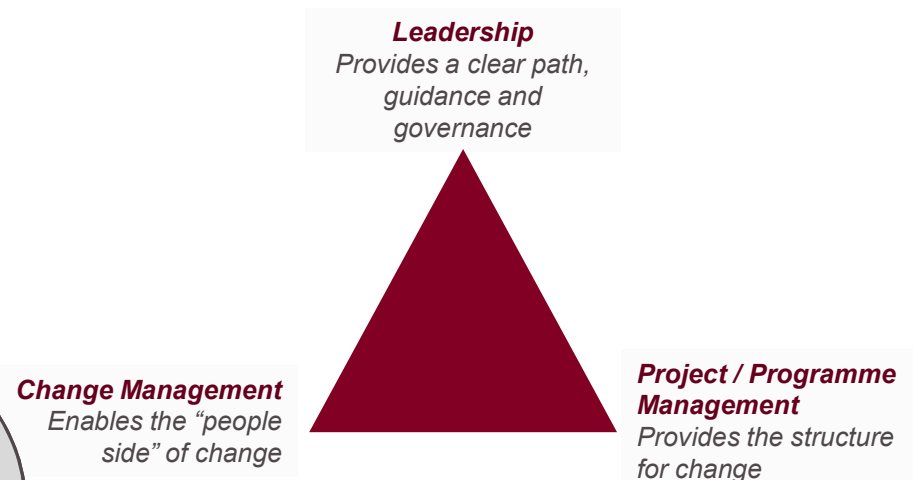
*Define and engage the inner circle of change leadership and the wider change team*

### Level of Change Response

- Single project
- Program
- Portfolio



### Service Overview

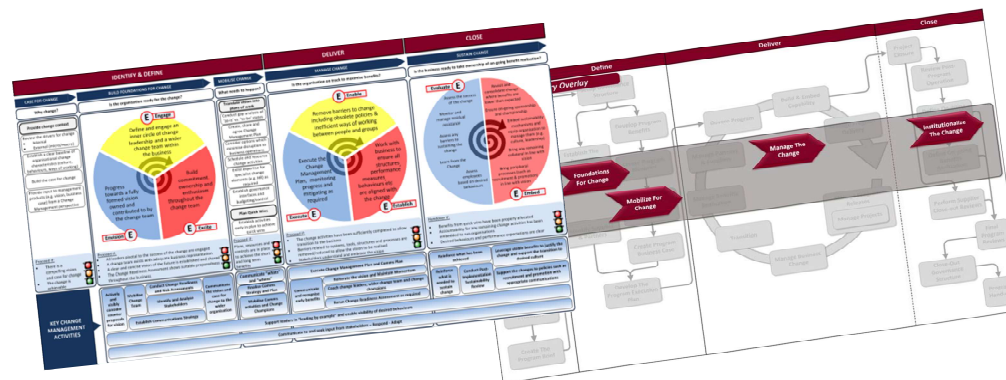


- The most successful Business Transformations systematically leverage all **three** components:
  - **Change Management,**
  - **Active and Visible Leadership**
  - **Project/Programme Management.**

## #4 Understand the Business Benefits from the Change

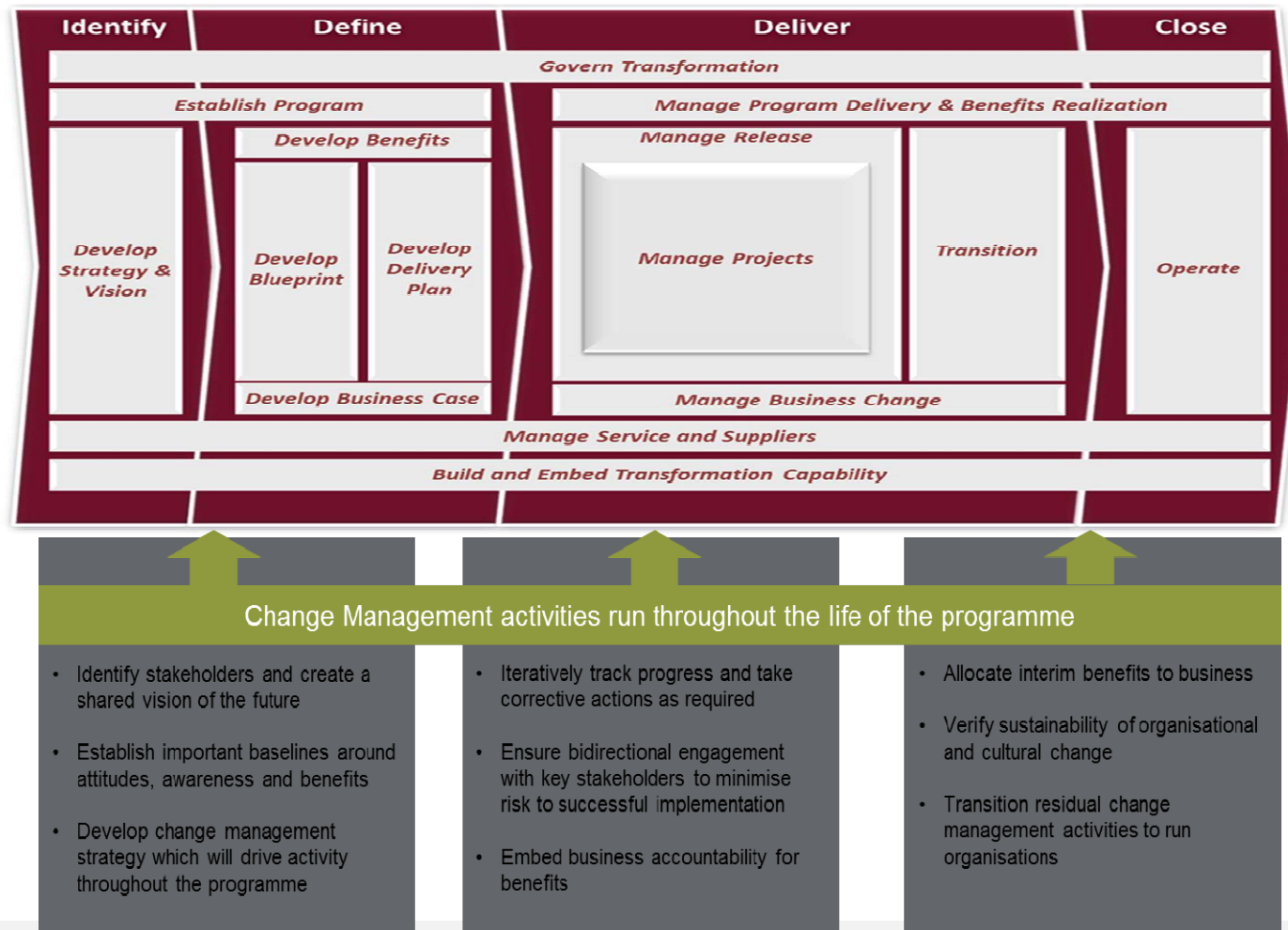
### *Build the case for change and the risks from low adoption*

- Change Management is not an alternative to strong PPM – Change Management is carried out in conjunction with other management activities to create an environment where the changes introduced add the highest value to the organisation and help maximise benefits
- Continuously express the change management benefits in business metrics, not in project speak. *“Change management is key to managing these risks within the tornado diagrams”*





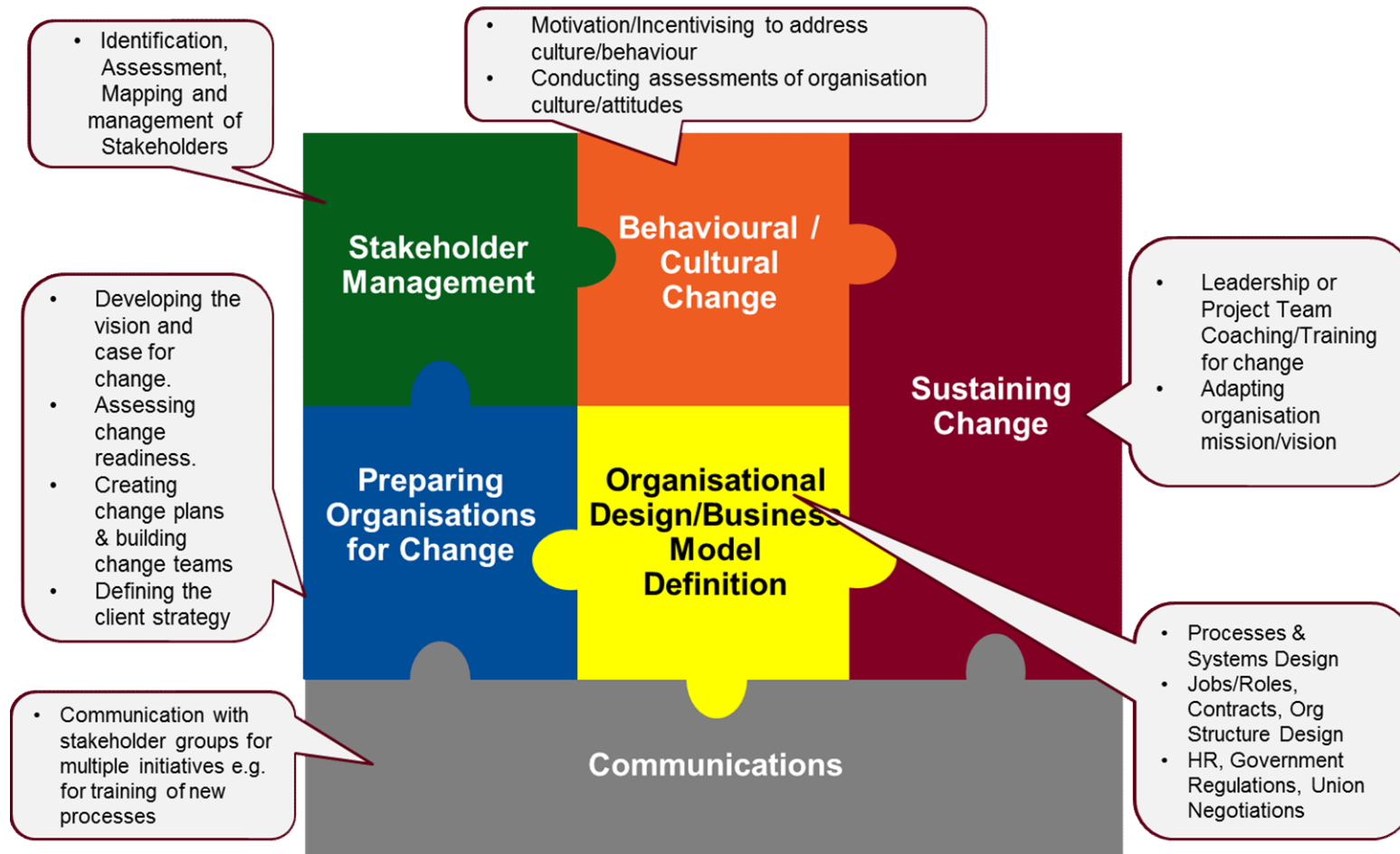
## #5 Align Change Management Activities with Overall Roadmap



## #5 Align Change Management Activities with Overall Roadmap

IDENTIFY	DEFINE	DELIVER	CLOSE
<ul style="list-style-type: none"> <li>Input to PID, in particular environmental drivers for change</li> <li><b>Verify Sponsor capability</b>, and get Sponsor on board for their Change related role and responsibilities</li> </ul>	<ul style="list-style-type: none"> <li>Input to Preliminary Project Scope and define <b>change management scope</b></li> <li>Define <b>Change work plan</b> (tools, activities, schedule, resourcing, risks etc.) and integrate into project plan</li> <li>Conduct <b>Change Readiness Assessment</b></li> <li><b>Conduct Culture Assessment</b> (optional)</li> </ul>	<ul style="list-style-type: none"> <li>Implement Change plans to embed change – impact assessment, training, plans for managing resistance to change, reward and recognition, quick wins, supervisor toolkits and training</li> <li><b>Coach and assist Sponsor and senior leadership</b></li> <li>Maintain momentum, rewarding and recognising successes</li> <li><b>Identify and minimise resistance, removing obstacles to change</b> with Sponsor and/ or Steering Committee support</li> </ul>	<ul style="list-style-type: none"> <li><b>Measure</b> change acceptance and benefits realised</li> <li>Capture Lessons Learnt to inform Lessons Learnt Report which will be used at Initiation Stage of any future projects</li> </ul>

## #6 Rigorously Embed Change Management Capability



## #7 Regularly Assess Change Readiness (at key gates)

- Interviews conducted with people from across the business. Participants are asked to respond to selected questions across the focus areas
- Interviewees give a score between 1 and 5 (1 = strong negative, 5 = a strong positive response) for each question

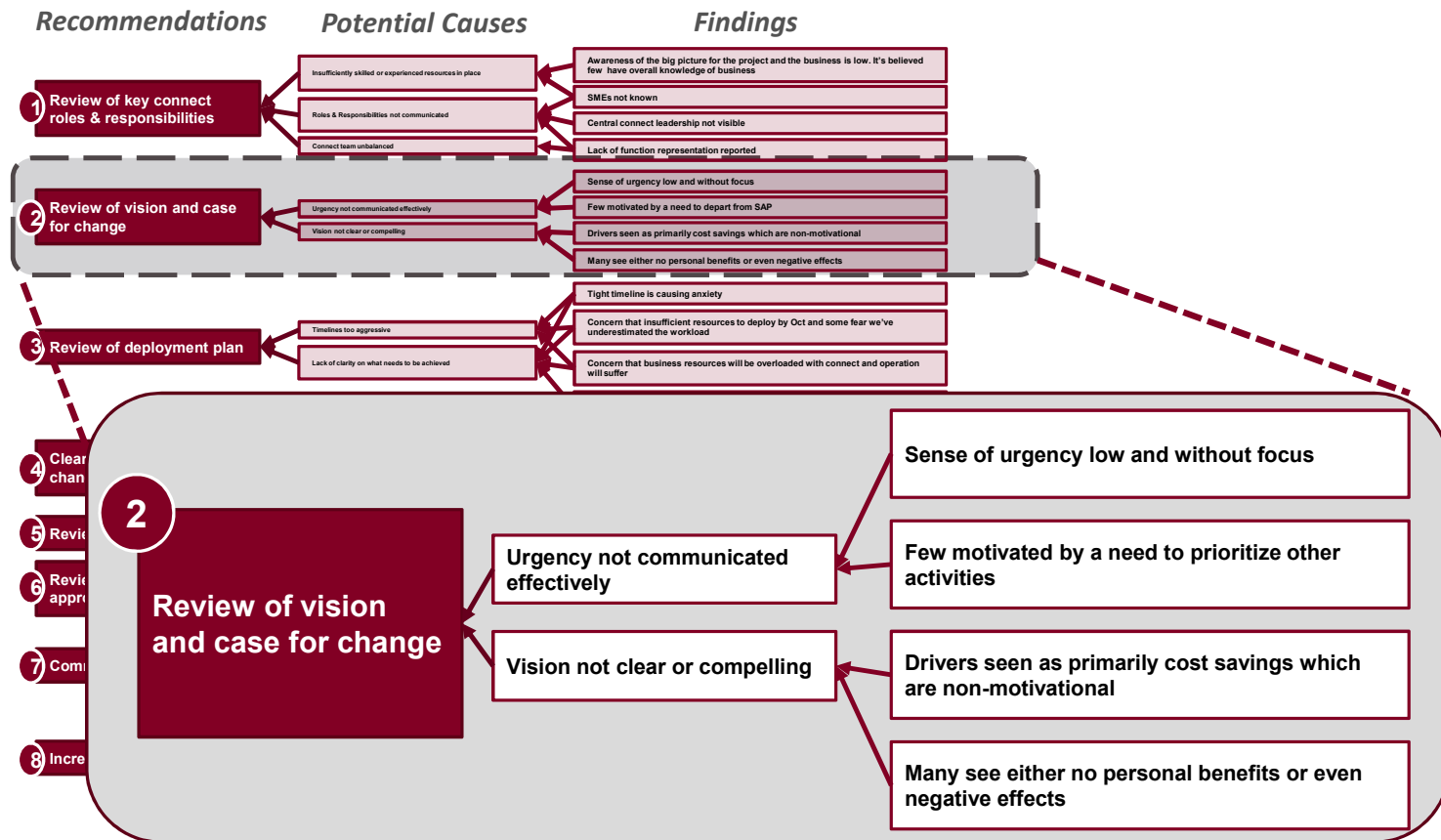
### Focus Areas

Engagement	Excitement	Envisioning	Enablement	Establishment	Execution	Evaluation	Embedding
Is a suitable change team appointed and in a position to lead the change?	Is there a sufficient sense of excitement within the team to give the change the urgency it requires?	Is there a strong and clear vision that is understood and owned by all?	Have barriers been removed to pave the way for the change?	Is the organization clear on what activity needs to be completed to establish the change and is this achievable?	Does the organization have suitable provisions to successfully deliver the work to establish the change?	Are the success factors for the change identified and is the organization prepared to track the change?	Is the organization equipped to sustain the change long-term?
<b>Communication</b>							
Are there suitable communications in place between the project and the stakeholders to support and drive the change?							

## #8 Communicate Findings without Sugar Coating

Theme	Summary Findings
Un-compelling vision and low urgency	<ul style="list-style-type: none"><li>• <b>People tend not to see personal benefits and aren't motivated by cost-cutting drivers</b></li><li>• Sense of urgency articulated by project leadership seen as low or quite late</li><li>• Management divided on their opinions and outlook on connect</li><li>• Incentives to devote effort to connect are not sufficient</li></ul>
Low visibility of leaders and experts	<ul style="list-style-type: none"><li>• <b>People are generally not aware of who the central leadership is</b></li><li>• People are generally not aware of who the experts within the project are</li></ul>
Lack of clarity and confidence in deployment and overall changes coming	<ul style="list-style-type: none"><li>• People don't believe connect can achieve what is needed by Oct</li><li>• Management is divided on whether connect is beneficial or achievable</li><li>• <b>People don't know what specific changes connect is bringing for them</b></li><li>• People don't know exactly what is expected of them to deliver</li><li>• Lack of confidence in the effectiveness of the training provided</li></ul>
Lack of stakeholder engagement in some areas	<ul style="list-style-type: none"><li>• Team members and more so managers report wishing to have been engaged more and from an earlier point</li><li>• <b>Service center in particular are disenchanted and disengaged</b></li></ul>
Communications not entirely effective	<ul style="list-style-type: none"><li>• <b>People would like to see more relevant and transparent communications</b></li><li>• Management would like to see more structured, actionable communications</li><li>• People would like to have more information on progress and big picture</li></ul>

## #9 Link Findings to Actions and Make Appropriate Changes



## #10 Recognise You Have to Manage Multiple Start Points

*Word sized accordingly to how frequently they were heard in the interviewees' responses. Gives an indication of common themes in the minds of those in the business*

### ***Word Cloud of What's on People's Minds***

Like the breakfast sessions      People pay lip service to the current system  
**Communications, Communications and more Communications**  
Need more stick and less carrot  
**Woolly success criteria**      Leadership in doubt  
Unwillingness to change      Really excited about the benefits  
Training, what training?      Like the support provided by the  
                                                 tech team on ground  
I have told my boss what its about and not the other way round.  
I might have to go back to my spread sheets  
Feels a bit rushed      Its about winning hearts & minds  
No clue on the migration plan during the 2 weeks downtime.  
I am a business champion and no one has talked to  
me about it. Well I better get started then.

# YOUR NEXT STEPS

“Be a lifelong learner.”

Try new technology

“Don’t let perfect be the enemy of good.”

Try the Intelligent Automation Approach

“Learn together. Work together.”

Join Linked In Group:

[www.AlinProjectManagement.com](http://www.AlinProjectManagement.com)



**Rich Weller**

MBA, PMP, Agile Certified,  
Project Certified